

MAY 2022 VS. MAY 2021 YEAR-TO-DATE SUMMARY

Single Family Homes 

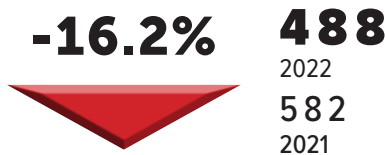
MEDIAN SALES PRICE



DAYS ON THE MARKET



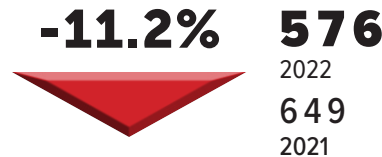
CLOSED SALES



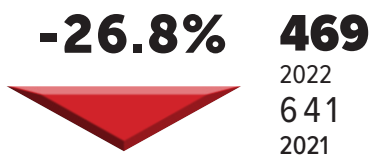
SALES VOLUME



NEW LISTINGS

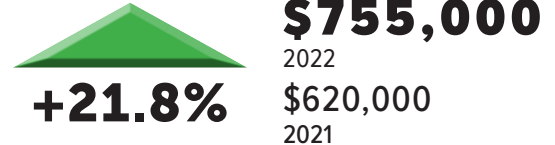


PENDING SALES

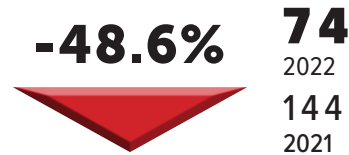


Condominium 

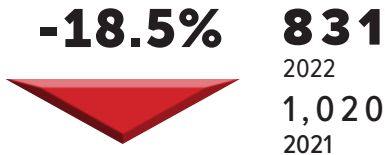
MEDIAN SALES PRICE



DAYS ON THE MARKET



CLOSED SALES



SALES VOLUME



NEW LISTINGS



PENDING SALES



Darnell Hookano



Paula Arakawa



Lynette Aipa



Kyoko Wills



Robyn Delapinia



Dahlia Buffington



Dawn DeRego



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YEAR-TO-DATE DETAILS BY REGION

MAY 2022

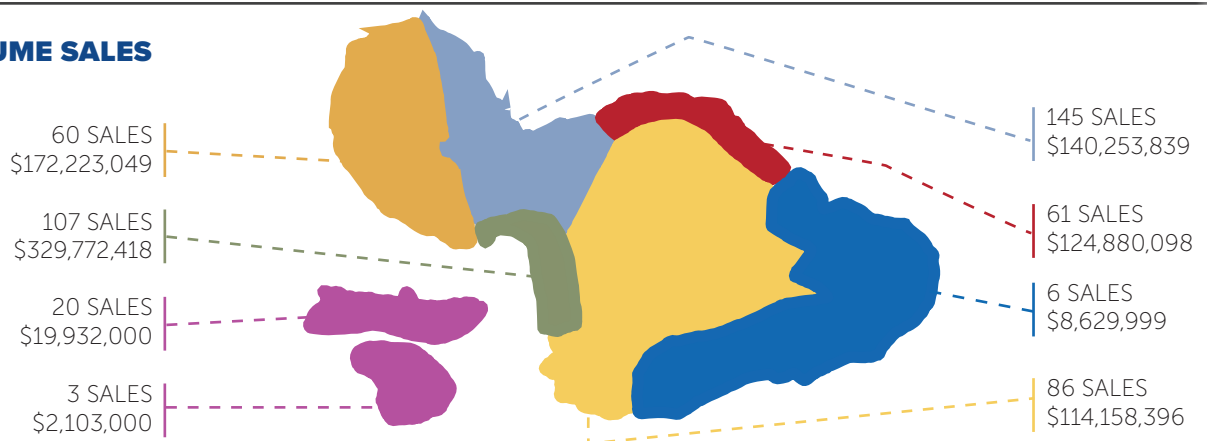
Single Family Homes



	CLOSED SALES			MEDIAN SALES PRICE			SALES VOLUME		
	Sales 2022	Sales 2021	Percent Change	Median 2022	Median 2021	Percent Change	Volume 2022	Volume 2021	Percent Change
CENTRAL	--	--	--	--	--	--	--	--	--
Kahului	51	53	-3.8% ▼	\$950,000	\$775,000	22.6% ▲	\$48,285,500	\$40,975,600	17.8% ▲
Wailuku	94	94	0.0% =	\$889,625	\$784,888	13.3% ▲	\$91,968,339	\$78,108,885	17.7% ▲
NORTH SHORE									
Haiku	48	37	29.7% ▲	\$1,524,000	\$1,110,000	37.3% ▲	\$88,470,100	\$45,030,000	96.5% ▲
Sprecklesville/Paia/Kuau	13	16	-18.8% ▼	\$1,235,000	\$1,362,500	-9.4% ▼	\$36,409,998	\$36,352,000	0.2% ▲
EAST MAUI									
Hana	5	4	25.0% ▲	\$1,499,999	\$740,000	102.7% ▲	\$7,529,999	\$3,430,000	119.5% ▲
Kaupo	--	--	--	--	--	--	--	--	--
Keanae	1	--	--	\$1,100,000	--	--	\$1,100,000	--	--
Kipahulu	--	--	--	--	--	--	--	--	--
Nahiku	--	--	--	--	--	--	--	--	--
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	28	39	-28.2% ▼	\$1,498,500	\$1,125,000	33.2% ▲	\$51,066,544	\$50,911,000	0.3% ▲
Makawao/Olinda/Haliimaile	43	24	79.2% ▲	\$880,000	\$782,000	12.5% ▲	\$46,746,352	\$18,295,721	155.5% ▲
Pukalani	15	29	-48.3% ▼	\$975,000	\$888,000	9.8% ▲	\$16,345,500	\$29,208,549	-44.0% ▼
SOUTH MAUI									
Kihei	72	88	-18.2% ▼	\$1,307,500	\$943,000	38.7% ▲	\$130,311,418	\$112,438,499	15.9% ▲
Maalaea	--	1	-100.0% ▼	--	\$2,475,000	--	--	\$2,475,000	-100.0% ▼
Maui Meadows	15	19	-21.1% ▼	\$2,150,000	\$1,455,000	47.8% ▲	\$39,506,800	\$28,311,500	39.5% ▲
Wailea/Makena	20	33	-39.4% ▼	\$3,397,500	\$3,875,000	-12.3% ▼	\$159,954,200	\$198,809,468	-19.5% ▼
WEST MAUI									
Honokohau	1	--	--	\$792,000	--	--	\$792,000	--	--
Kaanapali	11	34	-67.6% ▼	\$2,700,000	\$2,292,500	17.8% ▲	\$33,417,050	\$98,666,666	-66.1% ▼
Kapalua	6	18	-66.7% ▼	\$4,800,000	\$4,227,500	13.5% ▲	\$29,125,000	\$95,627,500	-69.5% ▼
Lahaina	22	34	-35.3% ▼	\$2,730,000	\$2,112,500	29.2% ▲	\$67,834,000	\$91,142,124	-25.6% ▼
Napili/Kahana/Honokowai	18	29	-37.9% ▼	\$1,400,000	\$1,100,000	27.3% ▲	\$28,754,999	\$36,746,500	-21.7% ▼
Olowalu	2	2	0.0% =	\$6,150,000	\$6,800,000	-9.6% ▼	\$12,300,000	\$13,600,000	-9.6% ▼
LANAI & MOLOKAI									
Lanai	3	7	-57.1% ▼	\$675,000	\$700,000	-3.6% ▼	\$2,103,000	\$7,194,000	-70.8% ▼
Molokai	20	21	-4.8% ▼	\$744,000	\$470,000	58.3% ▲	\$19,932,000	\$18,140,000	9.9% ▲

TOTAL UNIT & VOLUME SALES

By Region



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YEAR-TO-DATE DETAILS BY REGION

MAY 2022

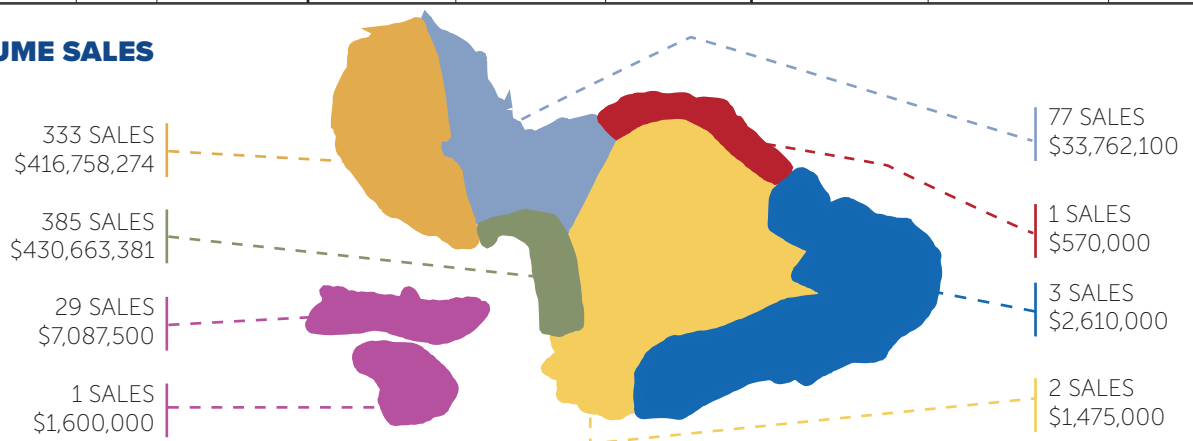
Condominiums



	CLOSED SALES			MEDIAN SALES PRICE			SALES VOLUME		
	Sales 2022	Sales 2021	Percent Change	Median 2022	Median 2021	Percent Change	Volume 2022	Volume 2021	Percent Change
CENTRAL									
Kahakuloa	--	--	--	--	--	--	--	--	--
Kahului	25	11	127.3% ▲	\$181,000	\$180,000	0.6% ▲	\$5,173,600	\$2,668,000	93.9% ▲
Wailuku	52	51	2.0% ▲	\$502,500	\$425,000	18.2% ▲	\$28,588,500	\$22,932,739	24.7% ▲
NORTH SHORE									
Haiku	--	--	--	--	--	--	--	--	--
Sprecklesville/Paia/Kuau	1	1	0.0% =	\$570,000	\$430,000	32.6% ▲	\$570,000	\$430,000	32.6% ▲
EAST MAUI									
Hana	3	--	--	\$685,000	--	--	\$2,610,000	--	--
Kaupo	--	--	--	--	--	--	--	--	--
Keanae	--	--	--	--	--	--	--	--	--
Kipahulu	--	--	--	--	--	--	--	--	--
Nahiku	--	--	--	--	--	--	--	--	--
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	1	--	--	\$600,000	--	--	\$600,000	--	--
Makawao/Olinda/Haliimaile	--	--	--	--	--	--	--	--	--
Pukalani	1	3	-66.7% ▼	\$875,000	\$695,000	25.9% ▲	\$875,000	\$2,030,000	-56.9% ▼
SOUTH MAUI									
Kihei	288	333	-13.5% ▼	\$715,000	\$530,000	34.9% ▲	\$231,173,078	\$204,207,908	13.2% ▲
Maalaea	25	29	-13.8% ▼	\$635,244	\$480,000	32.3% ▲	\$17,138,744	\$13,742,400	24.7% ▲
Maui Meadows	--	--	--	--	--	--	--	--	--
Wailea/Makena	72	145	-50.3% ▼	\$1,690,000	\$1,418,000	19.2% ▲	\$182,351,559	\$296,444,000	-38.5% ▼
WEST MAUI									
Honokohau	--	--	--	--	--	--	--	--	--
Kaanapali	81	112	-27.7% ▼	\$1,600,000	\$957,500	67.1% ▲	\$149,536,475	\$134,352,500	11.3% ▲
Kapalua	29	59	-50.8% ▼	\$1,400,000	\$1,130,000	23.9% ▲	\$69,562,000	\$106,792,250	-34.9% ▼
Lahaina	39	87	-55.2% ▼	\$835,000	\$556,990	49.9% ▲	\$53,063,799	\$66,960,145	-20.8% ▼
Napili/Kahana/Honokowai	184	172	7.0% ▲	\$681,750	\$532,500	28.0% ▲	\$144,596,000	\$100,339,585	44.1% ▲
Olowalu	--	--	--	--	--	--	--	--	--
LANAI & MOLOKAI									
Lanai	1	2	-50.0% ▼	\$1,600,000	\$2,387,500	-33.0% ▼	\$1,600,000	\$4,775,000	-66.5% ▼
Molokai	29	15	93.3% ▲	\$259,000	\$168,420	53.8% ▲	\$7,087,500	\$3,003,520	136.0% ▲

TOTAL UNIT & VOLUME SALES

By Region



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YEAR-TO-DATE DETAILS BY REGION

MAY 2022

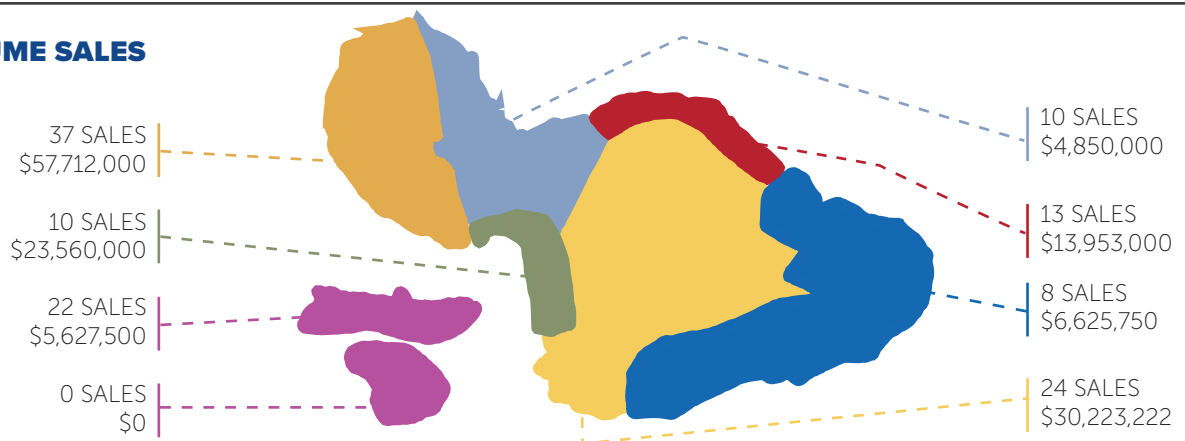
Vacant Land



	CLOSED SALES			MEDIAN SALES PRICE			SALES VOLUME		
	Sales 2022	Sales 2021	Percent Change	Median 2022	Median 2021	Percent Change	Volume 2022	Volume 2021	Percent Change
CENTRAL									
Kahakuloa	1	1	0.0% =	\$800,000	\$260,000	207.7% ▲	\$800,000	\$260,000	207.7% ▲
Kahului	1	--	--	\$845,000	--	--	\$845,000	--	--
Wailuku	8	15	-46.7% ▼	\$368,000	\$640,000	-42.5% ▼	\$3,205,000	\$12,754,500	-74.9% ▼
NORTH SHORE									
Haiku	12	22	-45.5% ▼	\$887,500	\$592,500	49.8% ▲	\$12,168,000	\$17,508,500	-30.5% ▼
Spreecklesville/Paia/Kuau	1	--	--	\$1,785,000	--	--	\$1,785,000	--	--
EAST MAUI									
Hana	3	9	-66.7% ▼	\$775,000	\$537,500	44.2% ▲	\$4,625,000	\$9,542,500	-51.5% ▼
Kaupo	4	1	300.0% ▲	\$415,000	\$350,000	18.6% ▲	\$1,830,750	\$350,000	423.1% ▲
Keanae	--	--	--	--	--	--	--	--	--
Kipahulu	--	--	--	--	--	--	--	--	--
Nahiku	1	1	0.0% =	\$170,000	\$400,000	-57.5% ▼	\$170,000	\$400,000	-57.5% ▼
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	17	23	-26.1% ▼	\$830,000	\$915,585	-9.3% ▼	\$24,418,000	\$21,112,585	15.7% ▲
Makawao/Olinda/Haliimaile	5	19	-73.7% ▼	\$750,000	\$500,000	50.0% ▲	\$4,874,222	\$12,257,934	-60.2% ▼
Pukalani	2	6	-66.7% ▼	\$465,500	\$422,500	10.2% ▲	\$931,000	\$2,612,000	-64.4% ▼
SOUTH MAUI									
Kihei	6	2	200.0% ▲	\$1,350,000	\$584,750	130.9% ▲	\$18,100,000	\$1,169,500	1,447.7% ▲
Maalaea	--	1	-100.0% ▼	--	\$1,100,000	--	\$0	\$1,100,000	-100.0% ▼
Maui Meadows	1	--	--	\$1,490,000	--	--	\$1,490,000	--	--
Wailea/Makena	3	3	0.0% =	\$995,000	\$1,665,000	-40.2% ▼	\$3,970,000	\$5,415,000	-26.7% ▼
WEST MAUI									
Honokohau	1	--	--	\$408,000	--	--	\$408,000	--	--
Kaanapali	14	40	-65.0% ▼	\$742,500	\$550,000	35.0% ▲	\$22,667,500	\$25,386,007	-10.7% ▼
Kapalua	14	22	-36.4% ▼	\$1,325,000	\$900,000	47.2% ▲	\$23,157,500	\$25,680,000	-9.8% ▼
Lahaina	5	7	-28.6% ▼	\$825,000	\$907,000	-9.0% ▼	\$4,813,000	\$9,121,000	-47.2% ▼
Napili/Kahana/Honokowai	2	2	0.0% =	\$2,709,000	\$433,638	524.7% ▲	\$5,418,000	\$867,275	524.7% ▲
Olowalu	1	3	-66.7% ▼	\$1,248,000	\$950,000	31.4% ▲	\$1,248,000	\$5,400,000	-76.9% ▼
LANAI & MOLOKAI									
Lanai	--	4	-100.0% ▼	--	\$1,175,000	--	--	\$4,795,000	-100.0% ▼
Molokai	22	15	46.7% ▲	\$214,750	\$110,000	95.2% ▲	\$5,627,500	\$2,635,499	113.5% ▲

TOTAL UNIT & VOLUME SALES

By Region



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